

# INTERIM FINANCIAL STATEMENTS FOR THE SEVEN MONTHS PERIOD ENDED 31<sup>ST</sup> OCTOBER 2021

## HSENID BUSINESS SOLUTIONS LIMITED STATEMENT OF FINANCIAL POSITION

AS AT	GROUP		COMPANY		
	31.10.2021	31.03.2021	31.10.2021	31.03.2021	
	Rs.	Rs.	Rs.	Rs.	
ASSETS					
Non-Current Assets					
Property, plant and equipment	13,315,109	9,463,710	13,089,778	9,245,801	
Right of use Assets	27,751,457	40,468,176	27,751,457	37,975,677	
Intangible assets	180,964,446	160,497,821	175,786,229	158,092,148	
Goodwill on acquisition	2,008,131	2,008,131	-	-	
Investments in subsidiaries	-	-	136,859,362	136,859,362	
Deferred tax assets	2,455,682	2,455,682	2,422,063	2,422,063	
	226,494,824	214,893,519	355,908,889	344,595,051	
<b>Current Assets</b>					
Inventories	20,356,714	19,659,971	20,356,714	19,659,971	
Trade and other receivables	470,285,952	444,859,200	560,353,417	531,696,507	
Advances and prepayments	39,919,577	51,102,115	11,539,498	6,218,041	
Other current financial assets	321,027,278	258,835,421	321,027,278	258,835,421	
Cash and bank balances	246,046,059	261,483,690	127,328,602	107,709,392	
	1,097,635,580	1,035,940,397	1,040,605,509	924,119,332	
Total Assets	1,324,130,404	1,250,833,916	1,396,514,398	1,268,714,383	
<b>EQUITY AND LIABILITIES</b>					
Capital and Reserves					
Stated capital	231,009,755	224,036,627	231,009,755	224,036,627	
Currency translation reserve	19,946,482	17,775,308	-	-	
Retained earnings	616,997,537	527,476,218	775,241,939	679,757,364	
Total Equity	867,953,774	769,288,153	1,006,251,694	903,793,990	
Non-Current Liabilities					
Retirement benefit obligation	73,480,966	71,432,216	73,480,966	71,432,216	
Interest bearing borrowings	9,924,801	28,370,123	9,924,801	28,370,123	
	83,405,767	99,802,339	83,405,767	99,802,339	
Current Liabilities					
Trade and other payables	253,166,640	275,594,334	187,282,302	161,587,784	
Deferred income	51,626,679	58,965,318	51,626,679	58,965,318	
Interest bearing borrowings	65,092,284	39,861,757	65,092,284	37,309,250	
Income tax payable	2,885,260	7,322,016	2,855,672	7,255,702	
	372,770,863	381,743,424	306,856,937	265,118,054	
<b>Total Equity and Liabilities</b>	1,324,130,404	1,250,833,916	1,396,514,398	1,268,714,383	

These financial statements are in compliance with the requirements of the Companies Act No. 7 of 2007.

Director

Head of Finance

Director

The Board of Directors is responsible for these financial statements. Signed for and on behalf of

November 23, 2021

Colombo

### HSENID BUSINESS SOLUTIONS LIMITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the period ended 31st October

	GROUP		COMPANY		
	31.10.2021 Rs.	31.10.2020 Rs.`	31.10.2021 Rs.	31.10.2020 Rs.	
Revenue	579,157,382	402,225,374	493,321,749	375,910,398	
Cost of sales	(254,111,032)	(189,722,052)	(184,979,056)	(159,837,340)	
Gross profit	325,046,350	212,503,322	308,342,693	216,073,057	
Other income	3,685,507	3,666,272	1,808,223	73,447	
Administrative expenses	(95,142,562)	(76,089,822)	(75,588,935)	(56,993,465)	
Selling and marketing expenses	(69,163,171)	(41,260,460)	(65,656,851)	(38,081,361)	
Finance cost	(3,125,240)	(585,826)	(3,096,273)	(585,826)	
Finance income	4,159,475	3,391,751	4,159,475	3,391,751	
Other operating expenses	(43,380,473)	(38,511,679)	(42,270,103)	(38,306,014)	
Profit before tax	122,079,886	63,113,558	127,698,229	85,571,590	
Tax (expense)/reversal	(2,554,454)		(2,209,540)		
Profit for the year	119,525,432	63,113,558	125,488,689	85,571,590	
Other comprehensive income					
Exchange Gain/(Loss) on translation of foreign operations	2,171,174	2,185,332	-	-	
Total comprehensive income for the period	121,696,606	65,298,891	125,488,689	85,571,590	
Profit for the year Equity holders of the Company Non-controlling interest	119,525,432 -	63,113,558 -	125,488,689 -	85,571,590 -	
<b>Total comprehensive income/profit for the period</b> Equity holders of the Company Non-controlling interest	121,696,606 -	65,298,891 -	125,488,689 -	85,571,590 -	
Earnings Per Share - Basic	0.54	0.29	0.57	0.40	

### HSENID BUSINESS SOLUTIONS LIMITED STATEMENT OF CHANGES IN EQUITY

Group	
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Group	Stated Capital	Currency Translation Reserve	Retained Earnings	Total Equity	
	Rs.	Rs.	Rs.	Rs.	
Balance as at 01st April 2020	225,775,613	7,835,023	330,275,541	563,886,176	
Profit for the period Dividends	-	-	63,113,558 (19,778,208)	63,113,558 (19,778,208)	
Other comprehensive income	_	2,185,332	(19,778,208)	2,185,332	
Total comprehensive income	-	2,185,332	43,335,350	45,520,682	
Share Issue	6,270,797			6,270,797	
Balance as at 31st Oct 2020	232,046,410	10,020,355	373,610,891	615,677,656	
Balance as at 01st April 2021	224,036,627	17,775,308	527,476,218	769,288,153	
Profit for the period	-	-	119,525,432	119,525,432	
Other comprehensive income		2,171,174	- 440 525 422	2,171,174	
Total comprehensive income	-	2,171,174	119,525,432	121,696,606	
Dividends	-	-	(30,004,113)	(30,004,113)	
Share Issue	6,973,128	-	-	6,973,128	
Balance as at 31st October 2021	231,009,755	19,946,482	616,997,537	867,953,774	
Company		Stated Capital	Retained Earnings	Total Equity	
		Rs.	Rs.	Rs.	
Balance as at 01st April 2020 Dividends		225,775,613	463,948,475 (19,778,208)	689,724,088 (19,778,208)	
Profit for the period			85,571,590	85,571,590	
Total comprehensive income		-	65,793,382	65,793,382	
Share Issue		6,270,797		6,270,797	
Balance as at 31st October 2020		232,046,410	529,741,857	761,788,266	
Balance as at 01st April 2021		224,036,627	679,757,364	903,793,990	
Profit for the period		-	125,488,689	125,488,689	
Total comprehensive income		-	125,488,689	125,488,689	
Dividends		_	(30,004,113)	(30,004,113)	
Share Issue		6,973,128	-	6,973,128	
Balance as at 31st October 2021		231,009,755	775,241,939	1,006,251,694	

# HSENID BUSINESS SOLUTIONS LIMITED STATEMENT OF CASH FLOWS

For the period ended 31st October

To the period chaca 313t october	GROUP		COMPANY	
	31.10.2021 Rs.	31.10.2020	31.10,2021	31.10.2020
Cash Flows from/(used in) Operating Activities	Rs.	Rs.	KS.	Rs.
Profit before tax	122,079,886	63,113,558	127,698,229	85,571,590
Adjustment For				
Depreciation	2,561,052	1,944,573	2,561,052	1,944,573
Amortisation	49,396,251	35,717,207	48,736,626	35,533,517
Impairment/(writing back) of trade receivable	2,003,924	3,005	-	
Finance income	(4,159,475)	(3,391,751)	(4,159,475)	(3,391,751)
Finance cost	3,125,240	585,826	3,096,273	585,826
Provision for defined benefit plan	4,550,000	4,550,000	4,550,000	4,550,000
Forex loss/(gain)	(1,747,580)	192,668	(1,807,723)	(101,847)
Operating profit before working capital changes	177,809,298	102,715,086	180,674,982	124,691,907
Decrease / (Increase) in inventories	(696,743)	(4,623,054)	(696,743)	(4,623,054)
Decrease / (Increase) in trade and other receivables	(27,430,676)	(2,516,192)	(28,656,910)	(10,563,808)
Decrease/(Increase) in advance and prepayment	11,182,538	(24,844,409)	(5,321,457)	(1,564,617)
Increase / (Decrease) in deferred income	(7,338,639)	(10,818,200)	(7,338,639)	(10,818,200)
Increase / (Decrease) in trade and other payables	(22,427,693)	26,740,651	25,694,520	762,984
Cash generated from operations	131,098,084	86,653,882	164,355,752	97,885,212
Finance cost paid	(654,539)	(585,826)	(654,539)	(585,826)
Defined benefit obligation paid	(2,501,250)	-	(2,501,250)	-
Tax paid	(6,991,209)	(6,747,307)	(6,609,570.00)	(6,231,905)
Net cash from operating activities	120,951,085	79,320,749	154,590,393	91,067,481
Cash flows from/(used in) investing activities				
Acquisition of property, plant and equipment	(6,405,029)	(1,360,900)	(6,405,029)	(1,360,900)
Acquisition of intangible assets	(58,076,413)	(38,019,605)	(56,206,487)	(35,469,589)
Finance income received	4,159,475	3,391,751	4,159,475	3,391,751
Net cash used in investing activities	(60,321,967)	(35,988,753)	(58,452,041)	(33,438,738)
Cash flows from/(used in) financing activities				
Issueance of shares	6,973,128	6,270,797	6,973,128	6,270,797
Disbursement of term loans	-	25,000,000	-	25,000,000
Payment of lease installments	(13,840,083)	23,000,000	(12,350,175)	20,000,000
Dividend paid	(30,004,113)	(19,778,208)	(30,004,113)	(19,778,208)
Repayment of bank loans	(12,534,730)	(412,001)	(12,534,730)	(412,001)
Net cash used in financing activities	(49,405,798)	11,080,588	(47,915,890)	11,080,588
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Currency translation adjustment	3,750,022	1,989,256	1,807,723	101,847
Net increase in cash and cash equivalents	14,973,343	56,401,839	50,030,185	68,811,178
Cash and cash equivalents at the beginning of the year	431,231,727	308,475,161	277,457,429	188,177,034
Cash and cash equivalents at the end of the period	446,205,069	364,877,001	327,487,614	256,988,212
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#### NOTES TO THE FINANCIAL STATEMENTS

#### INTERIM FINANCIAL STATEMENTS FOR THE FOUR MONTHS ENDED 31<sup>ST</sup> October, 2021

- 1. The consolidated interim financial statements have been prepared in accordance with the accounting policies set out in the Audited Accounts for the year ended 31 March 2021 and are in compliance with Sri Lanka Accounting Standards LKAS 34 Interim Financial Reporting.
- 2. Where necessary, the presentation and classification of the financial statements of the previous period have been adjusted for better presentation and to be comparable with year end reporting.
- 3. There has not been a significant change in the nature of contingent liabilities, which were disclosed in the Audited Financial Statements for the year ended 31<sup>st</sup> March 2021.
- 4. On August 31, 2021, the Company sub-divided its ordinary shares at a sub-division ratio of 110 shares for each share held by the shareholders, thereby increasing the total number of shares of the Company from 2,012,330 to 221,356,300 ordinary shares. The subdivision did not result in any change to the stated capital of the Company
- 5. Earnings per share has been calculated after considering the aforementioned sub division ratio.